BRIEF TITLE	APPROVAL DEADLINE	REASON
Watershed Investment Consulting Agreement for Police and Fire Pension		To advise the Police and Fire Pension regarding the investment of pension fund assets.

Agreement for Police and Fire Pension		investment of	r pension tund assets.
DETAILS			POSITIONS/RECOMMENDATIONS
The City of Lincoln Police and Fire Pension investment advisor was Smith Hayes Finan Services. The pension was not dissatisfied decided to issue an RFP to evaluate the se costs available.	ncial d, but	or:	Douglas J. McDaniel, Human Resources Director, Police and Fire Pension Administrator.
The RFP Selection Committee Members we Doug McDaniel, HR Director, Pension Adm Steve Hubka, Finance Director Paul Lutomski, Pension Officer Vince Mejer, Purchasing Agent Don Taute, Senior City Attorney	Depart Depart	nm tments, or s Affected:	Human Resource Department, Police and Fire Pension members, and Police and Fire Pension Investment Board.
An RFP was written and issued. The 12 re are listed below. Finalists are noted with an *ACG: Asset Consulting Group Cafaro Greenleaf CSG: Consulting Services Group Dahab Associates, Inc. Marquette Associates *NEPC			Applicant: Douglas J. McDaniel,  Proponents: Investment Advisor RFP Selection Committee: Douglas J. McDaniel, HR Director Steve Hubka, Finance Director Paul Lutomski, Police and Fire Pension Officer Vince Mejer, Purchasing Agent Don Taute, Senior Attorney
*Smith Hayes Russell Investments *RVKuhns & Associates, Inc. Union Bank Vanguard *Watershed Investment Consultants, Inc.  The committee reviewed the proposals, created a spreadsheet matrix to assist with evaluation and invited the finalists to present.  After careful consideration, it was unanimously decided to select Watershed if the reference check calls were satisfactory.  Watershed was selected because the committee believed their written RFP and presentation communicated the knowledge, skills, experience, operational capability, and investment philosophy that best meet the needs of the Police and Fire Pension. The reference check calls were completed with all references endorsing Watershed.	Oppon	ents	Groups or Individuals  Basis of Opposition
	aleu a	nmendations	⋉ For □ Against Reason Against
	e check		BY: Investment Advisor RFP Selection Committee  For Against No Action Taken For with revisions or conditions (See Details column for conditions)
	rience, sophy that Pension.	OUNCIL NS ouncil Use	<ul> <li>□ Pass</li> <li>□ Pass (As Amended)</li> <li>□ Council Sub.</li> <li>□ Without Recommendation</li> <li>□ Hold</li> <li>□ Do not Pass</li> </ul>

A three year agreement was negotiated for \$80,000 annually, increased by the lesser of the CPI or 5%, expiring Dec. 31, 2016. The first year cost is \$28,000 less than Smith Hayes' proposed cost. Smith Hayes will remain the pension's Investment Advisor until Watershed is officially approved.	POLICY OR PROGRAM CHANGE	X NO □ YES
	OPERATIONAL IMPACT ASSESSMENT	
	FINANCES	
	COST AND REVENUE	COST of total project: \$240,000 COST of this Ordinance/
	PROJECTIONS	Resolution \$240,000
		RELATED annual operating Costs \$
		INCREASE REVENUE EXPECTED/YEAR \$
	SOURCE OF FUNDS	CITY [Approximately]  \$240,000 100%
		NON CITY [Approximately]%
	BENEFIT COST  Front Foot Assessment	Average
	□ Square Foot	\$\$

## **APPLICABLE DATES:**

FACT SHEET PREPARED BY: Paul D. Lutomski

**REVIEW BY: Douglas J. McDaniel** 

REFERENCE NUMBER